Entrepreneurship – A critical skill for a better life in the future

In my opinion, a better life is a life where everybody lives freely with their own dreams. There are many ways to follow a dream, and I do believe entrepreneurship is a creative way to live fullest your dream. With entrepreneurial skill, we can change ourself gradually. The positive change from everyone can make the whole world change brighter. Mother Teresa once said: "Not all of us can do great things. But we can do small things with great love." If we establish our startup companies with our passion, we can change the world and make it a better place to live.

Don’t think entrepreneurial skill is something big to commence because all start-ups start with preoccupations all around us. From the observation of scarce resources and brainstorming, entrepreneurs are slightly changing our world by solving backlogs with their intelligence and action. For example, Facebook has become the global largest social network today, bringing people closer together than ever before by its vast friendship network. Mark Zuckerberg, the founder of Facebook founded the social network as early days in 2004 when he was still a student at Harvard University. His initial desire is to build a community to help students facilitate their connection and make friends. From Mark’s ordinarily simple dream, no one can deny today Facebook is a giant in the technology world, with its mission expanded to “give people the power to share and make the world more open and connected.”

Thanks Facebook, I have known about the startup company I am currently working, FGate (https://www.facebook.com/fgatecfa). My company operates in financial education, with the mission to help students harmony between academic theory and work, equip them with necessary hard skills for career path. As someone who has never been intended to be in any start-up, I have learned that I am making great things to our community by our educational service. Being a part of a startup company, I understand the wonderful experiences a person can have if he follows his heart.

In Vietnam, the private sector is not the dominant force in the economy, but what it has brought to our society is so impressive over the years. According to the General Statistics Office’s statistics, GDP contribution of the non-state sector, which is mainly small and medium-sized enterprises (SME), for the period 2007-2010 is above 46 % of GDP. An ideal environment, however, to encourage people entrepreneur is still limited. In addition, the recognition of entrepreneurial skill also gets doubtful from family and friends. I am a typical example of that prejudice. Partly explainable reason is we have lived so long in an economy where the state economy has played a key role, causing a bias that working in state corporations means you are having an easier life with higher salary. That thought is killing the society’s creativity and innovation because we are satisfied with internal inertia and no need to change.

By contrast, entrepreneurial skill accumulates us a lot of experiences, and it is a subset of the skills necessary to help people grow up. In my company, I am the person responsible for course
development. The courses are highly applicable in the financial sector (Financial Modeling, Finance in Ms. Excel ®). To persuade customers, I have to work on projects and collaborate with many different people, from professors to colleagues to keep up with the work’s progresses. A good course is not enough to stay alive, we also delve into marketing, sales and so on. There are very depressing time to keep the wheels of business, and sometimes projects are delayed due to the objective reasons. But above all, I have learned a positive attitude to work and empathy with people, keep innovation and continuously acquire knowledge to increase the efficiency of the work itself and my company and win customer’s choice. Entrepreneurial skill helps me find the meaning of life, and I believe it also can help you figure out who you are and what you can contribute to the society.

The happiness of FGate’s customers in a party when we congratulated their success in the CFA Level 1 Exam December 2012

Whether an entrepreneur starts in any field, he needs to determine that ‘I’m not afraid’ skill is a companion of entrepreneurial skill. Not many startups are successful, but entrepreneurship teaches us invaluable lessons that our schools don’t. It does not only encapsulate in the current work, but also accompanies with us through life.
To promote the entrepreneurial skill which is not an easily acceptable thing in Vietnam, probably we can begin from education. We can teach children how to save money, to follow projects when they are teenagers. By helping them define their passions, we can encourage children experience the smallest things from the collaboration, to the attitude of mutual respect. More importantly, we should teach children to respect for the failure but not afraid to stand up and continue trying. That is a way we are creating younger generations with healthy ideas and passionate entrepreneurship’s environment.

One swallow does not make a summer, and entrepreneurship needs a collective empathy. Firstly, that voice should come from the state’s policy to support entrepreneurship, to encourage the creation of start-up community to help one another accessing information and share entrepreneurial experience. We also can help entrepreneurs access capital through the model of venture capital or microfinance.

To sum up, entrepreneurial skill is a critical skill for the a better life in the future. If you start up, I start up and we all start up, we could build start-up nations. That entrepreneurship brings to us, from individuals to society enormous values helps us grow up and live up fullest our dreams.

Materials:

(1) [https://www.facebook.com/facebook?v=info](https://www.facebook.com/facebook?v=info)
(2) [http://www.thesaigontimes.vn/Home/doanhnhiep/quantri/83330/](http://www.thesaigontimes.vn/Home/doanhnhiep/quantri/83330/)